

Multi-Format Retailing Model

These diverse retail and wholesale store formats are designed to cater to various customer preferences across the Company's network, considering the nature of each business segment and the specific retail and wholesale brand operating in each area.

The table below provides details of the Company's store formats by category.

Store format	Description	Typical Size (sq.m.)	Demonstrative Retail Banners or Brands
Department stores	Large retail establishments offering a wide range merchandise, including fashion items and various other product categories.	20,000-40,000 6,000-8,000 3,000-22,000	Central Department Store Robinson Department Store Rinascente Department Store
Specialty stores	Shops designed to meet the specific needs of consumer and the retail market, including home furnishings and improvements, sporting goods, health and beauty products, electronics, stationery, office supplies, and books.	700-1,000 500-1,000 8,000-20,000 100-1,000 2,000-14,000 250-600 30-50 25-35 200-500	Supersports Power Buy Thaiwatsadu / BnB home/ Thaiwatsadu x BnB home OfficeMate / B2S Nguyen Kim go! WOW Tops Care Tops Vita PET 'N ME
Brandshop	Shops dedicated to selling specific brands that the Company distributes, either through exclusive partnership agreements (granting sole distribution rights) or general distribution agreements.	100-600	Dyson, MLB, Crocs, Skechers, Fila, G2000, Calvin Klein, Guess, Polo Ralph Lauren, Garmin and many other brands, most of which are operated primarily under the CMG or Supersports business units.
Supermarkets	Retail and wholesale stores focused on selling food, consumer goods, and other products that cater to local customers' preferences and needs.	1,700-6,000 2,500-3,500 700-1,500 5,000-8,500 3,000-3,500 2,000-5,000	Tops Food Hall Tops Tops Fine Food GO Wholesale Tops Market Vietnam Lan Chi Mart and go!
Hypermarkets	Hypermarkets are generally large-scaled supermarkets offering a wider variety of products than regular supermarkets.	4,000-7,000 4,000-4,500	Big C / GO! Tops Superstore
Mini Supermarket	Small retail businesses sell a variety of daily-use products, including consumer goods, snacks, confectionery, and other items.	250-300	Tops daily

Store format	Description	Typical Size (sq.m.)	Demonstrative Retail Banners or Brands
Sales counters ⁽¹⁾	Sales counters or Shop-in-Shop stores located within retail areas, primarily selling specific brands owned by the Company.	20-100	Casio Watch, Lee, Wrangler, Clarins, Dyson, Three, and other brands, most of which are primarily operated under the CMG or Supersports business unit.

Note: ⁽¹⁾ The number of sales counters is not included as part of the total number of stores.